Company Profiles on Manufacturing

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Company Name: Ashoka Group

About the Company: Ashoka Group is a manufacturer and supplier of pet products and

horse riding accessories & equipment. Currently AG is supplying in multiple cities, with distribution channels and targeting more than

1000 retail stores India.

• Headquarters: Kanpur

• Founded: 2004

• Key people: Rakesh Jaiswal, Founder

List of Products/Services: Equestrian equipment and pet products like 3D Harness, Dog car seat

belt, dog car seat cover, dog leather rope, lead ropes for horses,

saddles, briddles etc.

Competitors: Smartypet products

Company Name: Biological E

About the Company: Originally incorporated as Biological Products Private Limited, and

launched by Dr. Vijay Kumar Datla, today, BE is a globally recognised vaccine manufacturer and has supplied over 2 Billion Doses of Vaccines till date all over the world. BE supplies several essential and lifesaving Vaccines and Pharmaceuticals to UN Agencies viz. UNICEF, PAHO, many global markets, and in India to the National Immunization Program, various State Governments, PSUs, Indian Armed Forces and the domestic retail market. In 2017,

the company registered revenues of Rs. 1,088.81 crores

• Headquarters: Hyderabad

• Founded: 1953

• Key people: Mahima Datla, MD

List of Products/Services: Vaccines, Anti-infectives, Anti-coagulants, Analgesics &

antipyretic, Nutraceuticals etc

Competitors: Dr. Reddy's Laboratories, Sun Pharma, Cadilla

Company Name: Crompton Greaves

About the Company: Crompton Greaves Consumer Electricals Ltd. manufactures &

markets a wide spectrum of consumer products ranging from Fans, LED Lighting, Water Heaters, Coolers, Irons, Kitchen Appliances & Pumps. In 2019, the company reported revenues of Rs. 1,206.9 crore

• Headquarters: Mumbai

• Founded: 2016

• Key people: K.N. Neelkant, CEO

List of Products/Services: Air purifiers, Fans, Lighting, Appliances, Pumps etc

Competitors: Havells, Bajaj Electricals, Orient Electric

Daimler India Commercial Vehicles Company Name:

Daimler India Commercial Vehicles Pvt. Ltd. is a subsidiary of the **About the Company:**

German firm Daimler AG. The company designs, manufactures, and sells commercial vehicles that cater to the demands of Indian customers and are designed with nation's terrain in mind. These

vehicles are branded as "BharatBenz", "Mercedes Benz" and "Fuso".

Headquarters: Chennai, India

Founded: 2007

Key people: Satyakam Arya (CEO)

List of Products/Services: Medium and heavy (MHCV) trucks and intercity luxury coaches

Tata Motors, Eicher, Ashok Leyland, Volvo, Scania **Competitors:**

Company Name: Deltra Global

About the Company: Deltra Global is a manufacturer of UPVC Windows and UPVC

Doors. It is a privately held company. The company has technical collaboration with Aluplast, Tostem, and Kohler the leading supplier of uPVC and Aluminum profiles in the world. The company has its own production facilities. It offers renovation and customization,

project management, service and installations.

• Headquarters: Hyderabad

• Founded: 2013

• Key people: R.V. Kannan, Founder and Director

List of Products/Services: UPVC windows and doors and aluminum windows and doors

Competitors: Fenesta

Company Name: ECO GREEN Systems

About the Company: Eco Green Systems LLP is engaged in manufacturing of ECOMax-

HETM Automatic Tube Cleaning System, ECOMax-CT® Electrolytic CT Water Treatment System for Cooling Towers and ECOMax-CHTM Electrolytic Chilled Water Treatment System. Currently, ECO GREEN addresses the scaling/fouling problems in the heat exchangers and cooling water circuits by way of its innovative patent

pending products.

• Headquarters: Pune

• Founded: 2014

• Key people: Mohan Chavan, MD and CEO

List of Products/Services: ECOMax-HETM Automatic Tube Cleaning System, ECOMax-CT®

Electrolytic CT Water Treatment System, ECOMax-CHTM

Electrolytic Chilled Water Treatment System etc.

Competitors: Hydrokinetics

Company Name: Fourth Partner Energy

About the Company: Fourth Partner Energy is one of India's largest companies in the

distributed solar sector. As a full-services company with complete inhouse capabilities, it assists clients through the entire process of Evaluation, Design, Planning, Procurement, Construction, Operation & Maintenance and Financing. The company is ISO 9001:2008 and

14001:2015 certified.

• Headquarters: Hyderabad

• Founded: 2010

• Key people: Saif Dhorajiwala, Vivek Subramanian, Vikas

Saluguti, Founders

List of Products/Services: Solar Photovoltaic power plants, Solar powered lighting products,

LED based lighting products, Energy efficiency, Solar, Energy,

Clean Energy, Renewables, and Energy Monitoring

Competitors: Azure Power

Company Name: GMMCO

About the Company: Gmmco - a CK Birla Group company - is engaged in the sale and

support of construction and mining equipment as well as engine power systems. The company has 28 years of association with Caterpillar, the world leader in machines and engines. Gmmco offers 'one-stop solutions' to customers looking for mining, construction machines, and engines of various capacities and for various applications. Starting with advice and consultancy in choosing the right product, to round-the-clock on-site support, the company's business solutions include both new and used products, as well as rental options. In 2017, the company earned revenues of Rs. 500

crores.

• Headquarters: Chennai

• Founded: 1967

• Key people: Mr.Jayaram, MD & CEO

List of Products/Services: Sales and support of machines, engines and equipment for mining,

construction and road-laying activities.

Competitors: Infrabazaar, vendaxo.com

Company Name: HIL (Hyderabad Industries Limited)

About the Company: HIL Limited is an integral part of the US\$1.6 billion C K Birla Group

with the distinction of being the market leader in the building material segment in India. The company employs over 20,000 employees with 24 manufacturing facilities spread across five continents of the world. HIL has three major brands; Charminar, Birla Aerocon and HYSIL. In 2017-2018, the company registered

revenues of Rs. 1,348.0 crores

• Headquarters: Hyderabad

• Founded: 1946

• Key people: C K Birla, Chairman

List of Products/Services: Roofing solutions, Walling solutions, Putty, Plumbing solutions etc

Competitors: Gayathri Structural & Roofing Private Limited, Everest Group,

Meghna Group Of Industries, Visaka Industries Limited

Company Name: Himachal Futuristic Communications

About the Company: HFCL is a diverse Telecom Infrastructure Enabler with active interest spanning Telecom Infrastructure Development, System

Integration, and Manufacture and Supply of High-End Telecom Equipment and Optic Fiber Cable (OFC). Over the past three decades, HFCL has delivered innovative, customized and competitive Products and latest Solutions in the High Technology Telecommunications Infrastructure Sector and implemented several Greenfield Projects including the setting up of CDMA & GSM Networks; Satellite Communications, Wireless Spectrum Management and DWDM Optical Transmission Network. In 2019,

the company registered total income of Rs.4,414.2 crores.

Headquarters: New Delhi

• Founded: 1987

• Key people: Y.S. Choudhary, CEO

List of Products/Services: Optical Fiber Cables, Telecom Equipments, Power Electronics,

Railway Telecom Networks, Safe & Smart Cities, FTTx Networks, In-Building Systems, OFC Networks, and Optical Transmission

Solutions

Competitors: Sterlite Technologies Limited, Polycab Wires

Ingersoll Rand Company Name:

About the Company:

Ingersoll-Rand (India) Limited is primarily engaged in the business of manufacturing and sale of industrial air compressors of various capacities and related services, and its complete machines and spare parts. The Company sells its products primarily to industries in the automotive, metals, pharmaceutical and textile sectors. The Company's brands include Club Car, Ingersoll Rand, Thermo King, The Company serves its customers in global ARO and Trane. commercial, industrial and residential markets.

In 1958 the company opened a branch office in Ahmedabad and in 1963 the head office was shifted to Mumbai. Ingersoll Rand established its first manufacturing plant in Naroda, Ahmedabad in 1965 and in 1977 became a public limited company. is based out of 22 locations in the country and is listed on the National Stock Exchange of India and the Bombay Stock Exchange. The Company has its manufacturing plant located in Naroda, Gujarat.

In 2019, it reported revenues of Rs. 73,90,700 milion.

Headquarters: Bengaluru, India

Founded: 1921

Key people: Amal Kaul, Chairman & Managing Director

List of Products/Services:

Air solutions, Tools, Material handling, Golf cars, Utility vehicles, Time management systems, Stationary refrigeration, Transport refrigeration, Residential air conditioning, Commercial air conditioning

Competitors: Atlas Copco AB, Diakin

Company Name: Khimji Ramdas

About the Company: Khimji Ramdas LLC (KR) is a leading corporate house in the

Sultanate of Oman. KR represents over 100 leading global brands in a wide spectrum of businesses and services, and its diverse activities

make it an ever-present aspect of life in Oman.

• Headquarters: Muscat, Oman

• Company size: 5,001-10,000 employees

• Founded: 1870

• Type: Privately Held

List of Products/Services: KR's own brands include, Khimji's Watches, Khimji's Luxury &

Lifestyle, The Bollywood (Indian Fast Food Restaurant), Khimji Training Institute, Khimji Pharmacy, Khimji's Mart, Aswaiq Al Asalah Mart, ROP Social Welfare Markets (Retail Outlets), Khimji's

Ri

Competitors: Fraser Hart Ltd, Mustafa Sultan Enterprises L.L.C, Time

International, Al Hassan Group of Companies, Lanco, Eurostar

Group, Votorantim Group, BinHendi Enterprises LLC

Company Name: KUVINGS

About the Company: Kuvings is the brand for the small appliances from NUC Electronics,

Co., Ltd., a leading manufacturer of small specialized kitchen

appliances for nutrition and health-conscious consumers.

• Headquarters: USA

• Company size: 201-500 employees

• Type: Privately Held

• Founded: 1979

List of Products/Services: Juicers, Blenders, Yogurt Makers, Food Processors, Food

Dehydrators, Soy Milk/Soup Makers, Hand Mixers, Slow Cookers.

Competitors: Preethi Kitchen Appliances Pvt. Ltd. Bajaj Electricals Limited,

Philips India Limited, Groupe SEB India Pvt. Ltd., Butterfly Gandhimathi Appliances Limited, Kitchen Appliances India Limited.

Company Name: Maruti Suzuki

About the Company:

Maruti Suzuki India Limited (MSIL), a subsidiary of Suzuki Motor Corporation, Japan, is India's largest passenger car maker. India's first Company to produce and sell more than a million cars in India in a year, Maruti Suzuki is credited with having ushered in the automobile revolution in the country. The Company, formerly known as Maruti Udyog Limited, was incorporated as a joint venture between the Government of India and Suzuki Motor Corporation, Japan.

It has two manufacturing facilities in Haryana - Gurgaon and Manesar. Both the facilities have a combined capability to produce over 1.5 million vehicles annually. In 2013 the Company set-up its own state-of-the-art R&D test course at Rohtak, Haryana. Presently, Suzuki Motor Corporation owns equity of 56.2%. The Company's shares are traded on the National Stock Exchange (NSE) and the Bombay Stock Exchange (BSE). For the year 2017-18, the company exported 1,26,074 units to 100+ countries.

• Headquarters: New Delhi, Delhi

• Type: Public Company

• Founded: 1981

• Revenue: \$13.1 billion

List of Products/Services: Passenger cars, Commercial vehicles, True Value Dealerships

Competitors: Force Motors Limited, Mitsubishi Motors Corporation, AUDI AG,

Nissan, Tata Motors Limited, Lexus

Company Name: RDP

About the Company: RDP is a IT Hardware & Mobility Manufacturing Company founded

in 2012. RDP entered into mobility in 2016 by launching India's

most affordable Laptop for INR 9999/-.

RDP has international presence in Mozambique. it has a Distributor

Agreement with 'Better Planet' for GCC, Middle East & Angola.

• Company size: 51-200 employees

• Headquarters: Hyderabad, Telangana, India

• Type: Privately Held

• Founded: 2012

• Revenue: \$9 million

List of Products/Services: All in One PC's, Desktop PC, Mini PC, Thin Clients, SSD's, Tablets,

Laptops, 2 in 1 laptops, Thinbook.

Competitors: Zenith, Acer

Schneider Electric **Company Name:**

Schneider Electric is into Energy Management and Automation in **About the Company:**

Homes, Buildings, Data Centers, Infrastructure and Industries.

With global presence in over 100 countries, it provides integrated efficiency solutions, combining energy, automation and software.

Type: Public Company

Founded: 1836

Number of employees: 155,286 (2018)

Market capitalization: \$45.07 billion

Founder: Eugene Schneider

Key people: Anil Chaudhry, Managing Director & Zone President

Subsidiaries: Luminous Power Technologies Pvt Ltd, invensys, SolveIT Software, APC, Areva T&D, BEI Technologies, Cimac, Citect, Clipsal, ELAU, Federal Pioneer, Merlin Gerin, Merten, Modicon PLC, Nu-Lec Industries, PDL Group, Pelco, Power Measurement, Square D, TAC, Telemecanique, Telvent, Gutor Electronic LLC, Zicom, Summit, Xantrex

Revenue: Increase €25.72 billion (2018)

Operating income: Increase €3.39 billion (2018)

Net income: Increase €2.43 billion (2018)

Total assets: Increase €42.25 billion (2018)

Total equity: Increase €22.26 billion (2018)

Power Management, Process & Machines Management, IT Room **List of Products/Services:**

> Management. Building Management, Security Industrial software design, simulation and optimisation, Industrial

Automation, and Control and safety systems and instrumentation

ABB Ltd, Rockwell Automation, Inc., IDEC Corporation, Eaton Corporation, Invensys plc, Pilz GmbH & Co, Noark Electric

Company, OMRON Corporation

Competitors:

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Company Name: TEPSOL Projects

About the Company: EPSOL Projects (TEPSOL), a joint venture between Think Energy

and EverStream Capital. The company has 80 MW of solar projects from Karnataka Renewable Energy Development Ltd (KREDL) in Karnataka. The company's current portfolio includes 104 MWp of operational ground mounted solar PV projects in Telangana, 60 MWp of under construction ground mounted solar PV projects in Karnataka, and 300 MWp of ground mounted solar PV projects allocated and under development in the states of Maharashtra and

Karnataka

It has commissioned close to 11,000 kW of rooftop solar photovoltaic projects over 100 sites, spread across the three states of

Maharashtra, Andhra Pradesh and Karnataka.

List of Products/Services: Solar panel installation

Competitors: Tata Power Solar Systems Ltd., EMMVEE, Websol Energy System

Ltd.

Company Name: Tolaram Group

About the Company: Tolaram Group was founded in 1948 in Indonesia. Headquartered in

Singapore, the Group has existing operations in Asia, Africa, and

Europe with products exported to over 75 countries.

With almost 70 years of entrepreneurial experience across four generations, the business has evolved from retail to trading, to manufacturing and brand building. While Tolaram Group is present in a number of industries, the primary focus is Fast-Moving

Consumer Goods and Digital Services.

• Company size: 5,001-10,000 employees

• Type: Privately Held

• Founded: 1948

Revenue: \$30 million

List of Products/Services: Consumer Goods, Digital Services, Energy, Infrastructure,

Distribution, Financial Services, Paper Products, Real Estate,

Textiles, and Not-for-Profit

Competitors: Olam Group, Temasek Holdings

Company Name: Torrent Gas

About the Company: TORRENT GAS, promoted by the Rs. 18,000 crore+ Torrent Group,

one of the leading brands in India is committed to its mission of transforming life by serving two of the most critical needs -

healthcare and power.

Torrent has recently forayed into City Gas Distribution business to meet another critical need and has aggressive plans to expand into the states of Gujarat, Rajasthan, UP, Telangana, Tamil Nadu,

Maharashtra and Punjab.

• Company size: 11-50 employees

• Headquarters: Ahmedabad, Gujarat, India

• Type: Privately Held

• Founded: 2018

List of Products/Services: Gas Distribution

Competitors: Gujarat Gas, Mahanagar Gas, Indraprastha Gas Limited, Adani Gas

Company Name: Vedanta Limited

About the Company: Vedanta Limited is a producer of metallurgical grade Alumina and

primary Aluminium products in India. Formerly known as Sesa Sterlite/Sesa Goa Limited, with its main operations in iron ore, Zinc and Aluminium mines in Goa, Karnataka, Rajasthan and Odisha. Its best in class technology caters to its partners starting from fiber to

automobile industry.

• Company size: 5,001-10,000 employees

• Headquarters: Jharsuguda, Odisha, India

• Type: Privately Held

• Founded: 2003

• Revenue: \$15.4 billion (2018)

• EBITDA: \$ 4.1 billion (2018)

List of Products/Services: Primary Aluminium, Alumina, Aluminium Wire Rods, Aluminium

Slabs, Aluminium Ingots, and Aluminium Billets

Competitors: Hindustan Zinc Limited, NALCO, BALCO